

NACIP, Inc.

NORTH AMERICAN CAST IRON
PRODUCTS

To: All NACIP Customers
Date: February 15th, 2013
Subject: March 1st, 2013 National Price Increase Letter

Dear NACIP Customer,
Effective March 1st, 2013 NACIP will be raising both the multipliers and list prices for the following product groups. New list price sheets will be available soon in a printed version as well as a version downloadable from our nacip.com website.

<u>PRODUCT GROUP</u>	<u>*MULTIPLIER</u>
Utility Fitting	.495
Accessory Sets, Individual Bolts, Nuts, & Glands	.495

*Multipliers to be based off new list price sheets with an effective date of March 1st, 2013.

All orders received on or before March 1st, 2013 with no shipping restrictions will be price protected.

Any orders received on or before March 1st, 2013 with customer extended ship dates will be invoiced at prices in effect at the time of shipment.

Distributor job quotes to contractors will not be price protected. All contractor quoted projects must be ordered by March 1st, 2013 without restrictions on shipping.

All annual municipal contracts bids prior to the price increase will be honored for the duration of the contract. Municipal bid orders received after the price increase will need to be accompanied with a copy of the municipal purchase order.

If there are questions regarding this announcement would ask that you contact your local NACIP District Sales Manager.

Sincerely,

Thomas Ingalsbe
NACIP National Sales Manager